



Rajan Menon - Senior Partner

Corporate; Banking & Finance; Real Estate

LL.B (Hons)(Singapore); Advocate & Solicitor, Singapore; Solicitor (England & Wales); Commissioner for Oaths; Notary Public; FSI Arb (Singapore); FMI Arb (Malaysia); FCI Arb (UK); FSID

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Practice Areas: Arbitration, Mediation & Alternate Dispute Resolution; Asset Securitisation; Funds & Asset Management; General Corporate; International & Domestic Arbitration; Mergers, Acquisitions & Divestments; Private Client; Project Finance; Real Estate

Rajan Menon is one of the founding members of RHTLaw Taylor Wessing.

Rajan graduated from University of Singapore in 1971 with Bachelor of Laws (Honours). He was admitted as an Advocate & Solicitor of the Supreme Court of Singapore in 1973 and is a solicitor of the Supreme Court of England & Wales. He is also a fellow of Chartered Institute of Arbitrators, United Kingdom, Singapore Institute of Arbitrators, Malaysian Institute of Arbitrators and Singapore Institute of Directors respectively.

Rajan was conferred the Public Service Medal (Pingat Bakti Masyarakat, PBM) by the President of the Republic of Singapore. Rajan's 40 year career comprises appointments with the Government of Singapore as a Deputy Public Prosecutor and State Counsel with the Attorney General's Chambers and the Senior Deputy Registrar of Land Titles and Deeds. He was also the Credit Manager with The Hongkong and Shanghai Banking Corporation.

Rajan has considerable experience in the areas of banking, finance and real estate, corporate and commercial work and has advised on several complex and large property and finance transactions. His expertise lies in structuring, providing strategic and value-added advice and leading transactions.

Rajan is a Director of two companies listed on the main board of Singapore Stock Exchange viz Berger International Limited and Uni-Asia Finance Corporation. He is also a member of the boards of directors of eight other companies viz Tangreat Investments Pte Ltd, Chartered Institute of Arbitrators (S) Limited, Special Olympics Asia Pacific Ltd, RHT Capital Pte Ltd, RHT Corporate Advisory Pte Ltd, RHT Academy Pte. Ltd, RHT ARC Comms & Relations Pte Ltd and RHT i-Assets Advisory Pte Ltd.

Rajan is a member of the board of directors of the Singapore branch of the Chartered Institute of Arbitrators. He is also appointed by the Singapore Medical Council to sit on the Disciplinary and Complaints Committee as a member.

Major Deals/Cases

Acquisitions and Divestments

- Acted for Strides Arco Limited in the purchase of all of Haw Par Limited's shares in Drug Houses of Australia (Asia) Pte Ltd including legal due diligence, preparing, negotiating and completing the sale and purchase agreement and related matters;
- Acted for RHB Bank Berhad and RHB Finance Ltd in the transfer of the business of the finance company to RHB Bank Berhad; and for RHB Bank Berhad in the merger of the banking business of Sime Bank Berhad with the banking business of RHB Bank Berhad in Malaysia, Singapore, Brunei and Thailand; and
- Acted for Southern Bank Bhd in the merger of the banking business of Ban Hin Lee Bank Bhd with the banking business of Southern Bank Bhd in Malaysia and Singapore.

Projects

- Acted in the setting up of Bridge Mobile Pte Ltd, a joint venture between major telecoms operators in the Asia Pacific Region namely Advanced Info Service Public Company Limited, Bharti Airtel Limited., Globe Telecom, Inc., Hong Kong CSL Limited, Maxis Communications Berhad, Optus Mobile Pty Limited, PT. Telekomunikasi Selular, Singapore Telecom Mobile Pte Ltd, SK Telecom Co., Ltd and Taiwan Mobile Co., Ltd.

Corporates

- Advises The Singapore Business Federation in their contractual, constitutional and legal matters.

Banking

- Drafted the documents pertaining to the mortgage of privately-owned and HDB property under the reverse mortgage scheme for NTUC Income Insurance Co-operative Limited;
- Acted for RHB Bank in the merger of the business of RHB Bank with that of Sime Bank;
- Acted for Ban Hin Leong in the merger of the business of Ban Hin Leong with that of Southern Bank Berhad;
- Advised DBS Bank Ltd on certain aspects of in their acquisition of the business of The Post Office Savings Bank of Singapore;
- Advised on receivables financing, factoring financing, leasing, hire purchase and any other asset or non-asset financing, as well as drafting legal documents pertaining to such transactions;
- Prepared documents for banking accounts, products and services, including reviewing and drafting template loan and security documentation such as banks' mortgages, memorandum of mortgages, assignments, debenture and other contractual documents such as hire purchase agreements, receivables purchase agreements, standard letters of offer for individual and corporate loans and other facilities and standard terms and conditions and application forms relating to banking accounts, products and services; and
- Advised on enforcement of securities including mortgagee's sales and specialist advice on disputes relating to real estate and financing transactions, standstill arrangements, restructuring of debts owing to multiple lenders and the taking of securities on a collective basis.

Real Estate / Collective Sales

- Acted for United Engineers Developments Pte Ltd (“UED”) in the tender of the Land Parcel at Bendemeer Road / Whampoa East and advising both UED and its appointed developer UE Development (Bendemeer) Pte Ltd (“UED Bendemeer”) on the building agreement and state lease in respect of the said Land Parcel and in divestment to a real estate investment trust;
- Acted for a Singapore company in connection with its sale and leaseback of an industrial property to a real estate investment trust;
- Acted for a Singapore company in connection with its leasing of a “built-to-suit” industrial property; and
- Acted for a company listed on the mainboard of the Singapore Stock Exchange, in a S\$35.5 million sale and leaseback of JTC property known as 3C Toh Guan Road East to a real estate investment trust. The property is an industrial building which comprises a 5-storey warehouse building with ancillary office.